NISt Assist  
Proposal for CSP Support Services

NIST Assist CSP Partner Support Program for NIST Compliance

# Overview

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NIST Assist v2 is pleased to submit this proposal for services to support Capital Presence Consulting Group in achieving its goals for providing NIST Compliance Services to a Microsoft Tenant. We have partnered with several small businesses throughout the CSP Program to assist with ISO and NIST Compliance, either as an indirect support mechanism, or as a Managed Service Provider. This proposal will outline the services we recommend assisting in your preparation and onboarding to the CSP program, and facilitate the onboarding of your new client to your Reseller / Support Program.

## The Objective

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* Establish a Digital Partner of Record relationship with Capital Presence Consulting Group, and train how to establish Capital Presence Consulting Group as the clients Digital Partner of Record (you must have this in place in order to issue licenses).
* Setup Capital Presence Consulting Group as a Partner, enable the Partner Tile, Train on how to manage partner relationships and delegate Roles and Responsibilities within the Client Administration Portal.
* Train on how to setup new Tenants and purchase licenses from Tech Data and assign them to a Tenant.
* Setup minimum compliance to enable Capital Presence Consulting Group to offer NIST compliance services (this includes setting up MFA and other controls within your existing Tenant so that you can administer a NIST compliant environment).
* Perform an initial assessment and roadmap for continued recommendations, and evaluate the need for ongoing NIST Compliance support from NIST Assist.

## The Solution

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* Purchase 20 hours of NIST Assist support for CSP Partners

# Our Proposal

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Capital Presence Consulting Group has been awarded a contract to provide Microsoft Office 365 with Security and Compliance Services under the Cloud Solution Provider (CSP) Program.

We have developed and consulted on solutions to help new CSP Partners onboard and adopt NIST Compliance and offer NIST Compliance Services to other Microsoft Tenants. While we feel there is a long-term strategy for partnership, our proposal is to initially engage as a simple support mechanism that will enable your program.

The proposal is to purchase a block of hours from NIST Assist, and allow NIST Assist to support your resources in all the steps necessary to complete your CSP enrollment with Tech Data, setup all the infrastructure necessary to manage client licenses in your Partner Portal, and setup all the infrastructure necessary to purchase and issue licenses to a Microsoft Tenant.

# Pricing

The following table details the pricing for delivery of the services outlined in this proposal. This pricing is valid for Microsoft Partners only (MPN ID Required):

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| Services Cost | Price |
| 20 CSP Support Hours | $55.00 |
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| Total | $1100.00 |

# Conclusion

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We look forward to working with Capital Presence Consulting Group and supporting your efforts to provide NIST Compliance Services to your Microsoft Tenant.

If you have questions on this proposal, feel free to contact me at any time.

Thank you for your consideration,

Scott Parramore | O: (972)-535-4195 | M: (630) 803-0468

